

## PRESIDENTS NOTES



Trade Fair!

It's that time of year again. Time for our annual AIA/CSI Trade Fair, one of the largest Construction Industry trade shows of the region!

Each year for 26 years, the AIA/CKC and the CSI Louisville Chapter have joined forces to organize and put on this trade fair. The partnership between our 2 organizations is not only long standing; it is completely unique as well. I know of no other city within the region where the AIA and CSI

have united to produce a similar exposition. The long relationship of cooperation and support our 2 organizations share is an indication of the commitment each organization has to the Construction Industry as a whole and the respect they have for the various members of our diverse industry.

Like any architectural design project and any construction project, there is no single person or group that can do it all alone. It takes team effort to pull it off; and if we all pull together, we will all succeed.

Other Industry Organizations: Although AIA and CSI have taken the lead in organizing and producing the Trade Fair, there are other industry organizations that contribute to the Trade Fair's success. NAWIC has been a long time supporter of the Trade Fair by providing volunteers to help with registration. USGBC is a more recent contributor, but helps draw

attendees to the Trade Fair by providing educational opportunities. Thank you so much for your support, NAWIC and USGBC!

Sponsors: There are other organizations that support the Trade Fair through financial contributions. This year Lynn Imaging is our Title Sponsor and Sherwin Williams is our Platinum Sponsor. Also, Whittenberg Construction Co and CMTA Consulting *Continued on page 2...*

### UPCOMING CSI PROGRAMS

**26<sup>th</sup> FEBRUARY**  
AIA/CSI Trade Fair  
At the Galt House

**14<sup>th</sup> MARCH**  
CSI Meet & Greet  
KY Derby Museum

### NOTICE

Please make reservations for box lunch to Pat Sloan before 2/12<sup>th</sup> @ 12:00  
E-mail to [Psloan43@bellsouth.net](mailto:Psloan43@bellsouth.net)  
or call 1-270-257-2351

### LOUISVILLE CSI CHAPTER LUNCH MEETING THURSDAY February 12<sup>TH</sup>

**LOCATION:** Corner of Shelby and Oak Streets

**PROGRAM:** Expansion and Renovation of the St. Vincent DePaul Church presented by David E. Heyne, AIA, CSI, LEED AP

### SCHEDULE

**11:30 Lunch**

**11:45 Announcements**

**12:00 Building  
Tour/Program**

AIA/CEU: 1 credit will be offered

**CSI Member & Guest  
FREE  
Reservation required for  
ALL**

### President's Article *Continued...*

Engineers are our Silver Sponsors. CORT Furniture Rentals, another sponsor, is providing furniture for the Trade Fair Lounge. Without your help, the Trade Fair would either have to do away with many of the amenities that make the event enjoyable or charge admission. I want to thank you for your generous contributions, and I encourage everyone to stop by their booths and thank them personally.

Exhibitors: Of course, there could not be a Trade Fair without the exhibitors. You are the foundation on which the whole Trade Fair is built! Your participation is absolutely essential to the success of the Trade Fair. Many of you have been exhibiting in the show for years. We greatly appreciate your continuing support. Some of you are new to the show. Your support is also greatly appreciated, and we hope you will be back next year.

Attendees: The architects, engineers, designers, contractors, building managers, and others who visit the booths are the life blood of the Trade Fair. Your active participation in the Trade Fair and your personal engagement with the exhibitors is what keeps the exhibitors coming back year after year. Thank you for attending and bringing the show to life. Be sure to see as many exhibitors as you can. In particular, stop by some booths of exhibitors you have never seen at the Trade Fair before. By doing so, you will help assure they will

be here again next year.

Finally, I would like to give special thanks to Steve Goldstein and the Trade Fair Committee. Steve, a perennial member of the committee, was good enough to step forward to chair the committee this year. Serving on this committee involves lots of hard work and many hours of donated time - especially for the Chair. As a former committee member and past Chair, I know. Great Job Steve and Committee Members! Thank you! Let's do it again next year!

See you all at the Show!

Randal J. Reifsnider, AIA, CSI,  
CCS, LEED AP, SCIP

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## LUNCH RESERVATIONS

Lunches are preordered box lunches from Panera so it is important that Pat have an accurate count by Noon on Tuesday February 12<sup>th</sup>. Please be sure and make a reservation.



ROGER A. NEALIS, CSI

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2013 AIA CSI Trade Fair Committee Member  
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## PRESS RELEASE

February 1, 2013

# **“26 Years Strong- In the season of show exhibits, this year’s AIA CSI Trade Fair is one not to be missed!”**

Louisville, KY- On February 26, pick up your name badge, tote bag, program, and set out to get the latest information on construction projects, best new practices, hottest products, and discover the trends taking place in the design and construction Industry in the region of Louisville, KY!

Don’t miss the region’s largest design and construction industry event of the year! The 2013 AIA CSI Trade Fair is on Tuesday, February 26 at the Galt House in Louisville! Registration is now open at [www.aiacsitradeair.org](http://www.aiacsitradeair.org)! The planning committee, led by Steve Goldstein, Luckett & Farley Architects, is excited to offer you this year’s Trade Fair with its “Marathon: Going Strong for 26 Years” theme! This year will be pumped with prizes all day including a \$1,000 cash grand prize drawing and a \$200 pre-registration cash prize drawing! The excitement will include educational programs, hearing the vision of the Office of the Mayor, and 100+ vendor exhibitors ready to display their latest products and newest technology! Below is a glimpse of the day’s agenda:

**10:00AM –NOON: USGBC KY PROGRAM “GREEN LAW” - A Collection of Case Studies and Lessons Learned.** Greg Parsons, Stites and Harbison, PLLC, will present an in depth legal perspective on Green Building, LEED Litigation, and Standard Green Building Contract Provisions and Practical Considerations. The presentation will include a backdrop of several court cases and legal precedents from around the country. Register at [www.regonline.com/greenlaw](http://www.regonline.com/greenlaw) \$20 KY USGBC Member/ \$30 Non-Member

**12:30-2:00PM: LUNCH & PRESENTATION “Planning for a Sustainable, Innovative Louisville”** presented by Mary Ellen Wiederwohl, Deputy Chief of Staff, Chief of Strategic Initiatives, Office of the Mayor and Maria Koetter, Director, Office of Sustainability, Louisville Metro Government with introduction by Mayor Greg Fischer (invited). Register at [www.aiacsitradeair.org](http://www.aiacsitradeair.org).

**2:00-6:30PM: TRADE FAIR FLOOR OPEN** Over 100 Vendor Exhibitors will be available to answer any questions about their products. Prizes given throughout the day! As always, admission to the trade fair is free.

**4:00-5:00PM: CHOICE OF 3 SEMINARS** (1 CEU each)

Seminar classes with AIA learning units will be available at no charge once again this year! Choose one of three seminars (registration for these free seminars is available online):

1. Dryvit Systems, Inc., John D. Powers, “EIFS 101 Value of Exterior Insulation”
2. Drexel Metals, Inc., David McClain, “An Overview of Metal Roofing”
3. Cosentino USA, Damon Maxwell, “Understanding Recycled Content Surfacing Material”

**6:30-7:30PM: SOCIAL HOUR**

There will also be an opportunity to re-visit the lunch hour topic of Vision Louisville’s 25 Year Plan. Enjoy informal, thought provoking discussion on topic while you network. In addition, attendees can take part in the development Louisville’s Vision. Comment cards will be provided for written input and submitted to the Office of the Mayor after the show. Attendees are eligible to win \$100 in that hour.

A special thanks goes to this year’s planning committee and the 2013 AIA CSI Trade Fair Sponsors Sherwin Williams, Lynn Imaging and CORT! Find more information about these sponsors, exhibit booths still available, general info and preregistration, visit [www.aiacsitradeair.org](http://www.aiacsitradeair.org)! See you there!



## PROGRAM SPONSORSHIPS \$50

Sign-ups for program sponsorships for all Louisville CSI dinner meetings will be available at each CSI meeting. A program sponsorships includes a table for display of product information during the networking hour and 5 minutes to address the chapter at the beginning of the meeting. Also included with the program sponsorship is a free, one time, half page ad in the Specflyer. This ad must be received one month prior to the chapter meeting presentation.

**Program Sponsorships are \$50 for Louisville CSI members, \$100 for all others**

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**FEBRUARY LUNCH  
MEETING  
AT  
ST. VINCENT DEPAUL  
CHURCH  
1201 SOUTH SHELBY  
OFF-STREET PARKING AVAILABLE  
SOUTH OF THE CHURCH BUILDING**

**ENTER DOOR NO. 1 (SW CORNER)  
PROCEED TO THIRD FLOOR**

**LUNCH AT 11:30  
ANNOUNCEMENTS @ 11:45  
PROGRAM AND TOUR AT 12:00**

**PRESENTATION BY  
DAVID HEYNE, AIA, CSI – Qk4**

The addition and renovation project was completed in August 2012. St. Vincent DePaul Church building was acquired by Sojourn Community Church in 2010 to expand the Mid-Town campus of their growing congregation. Previously, in 2006, Sojourn renovated and moved into the old Shelby Elementary School facility at 930 Mary Street. St. Vincent's large sanctuary provides additional capacity, the renovated Rectory houses the Sojourn Kid's classrooms and the new addition provides gathering spaces, an art gallery, elevator, restrooms, and additional classrooms. Please join us for a short presentation highlighting the features and challenges faced by the design and construction team, and a tour of Sojourn Community Church at the corner of Shelby and Oak Streets.

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Going strong for 26 years 26.2

**FEBRUARY 26, 2013**  
**GALT HOUSE EAST**



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From the Desk of the Executive Director, Pat Sloan  
February, 2013

Email: [psloan43@bellsouth.net](mailto:psloan43@bellsouth.net)

### **March 14<sup>th</sup> 50/50 Program:**

Plans are being finalized for our **Membership awareness program** in March. We will offer **50% discounts** on any new professional memberships for Institute and local chapter dues. Invite a prospective member to take advantage of this outstanding offer. If you would like me to email you a flyer to distribute, just let me know.

A visit to Kentucky Derby Museum and introduction of the new feature, "the virtual bartender," will most definitely stir up conversation and excitement to begin our evening. Be sure and visit the Museum "Café" to see some exhibits of the history of Kentucky bourbon. **Alan DeLisle**, Executive Director of the Downtown Development Corporation will give us an update on "**Louisville Economic Climate**" and **Thad Goodwin**, President of the CSI Great Lakes Region, presentation on "**CSI & YOU**," highlighting how to make your membership work for you through the benefits offered.

And, that's not all. Dinner, cash bar, drawing for (1) FREE new Professional Membership to CSI, and other door prizes with some surprises will round off the evening bringing fun, fellowship and education to those that choose to attend.

**Mark your calendars now! March 14<sup>th</sup>, 5:30 p.m., Kentucky Derby Museum.** Reservations will be due Monday instead of Tuesday. Reservations will be accepted on our web site. [www.csilouisville.org](http://www.csilouisville.org) or email. This is a meeting you will not want to miss.



### **TIP OF THE MONTH**

**Have you joined** the CSI Louisville Chapter and CSI Institute groups on the business **social sites** on LINKED-IN? [www.linkedin.com](http://www.linkedin.com) You might just find some of the discussion groups of interest.

**Have you visited CSI Institute web site** and reviewed some of the "Practice Groups" or signed up for a webinar? Let your membership work for you! [www.csinet.org](http://www.csinet.org)

**COMING SOON:** CSI Louisville Chapter will have a new web site. We are hopeful this site will be the platform to offer many exciting opportunities for our members. [www.csilouisville.org](http://www.csilouisville.org)

**DON'T FORGET: 26<sup>th</sup> Annual AIA CSI Trade Fair** will be held at the Galt House East on February 26<sup>th</sup>. USGBC will sponsor a seminar in the a.m., followed by the Trade Fair lunch/seminar at 12:30 pm, and the Exhibit Hall will open at 2:00 p.m. Wrapping up the evening, a social hour at 6:30 pm, to relax and enjoy refreshments and fellowship. **SPREAD THE WORD.** Email those professional that would be interested in this event.

**AIA/CSI PRODUCT SHOW FEBRUARY 26, 2013 LOUISVILLE, KENTUCKY  
EARLY REGISTRATION DISCOUNT EXPIRES JULY 15, 2012**

<b>Show Prices:</b>	10x10 Booth	\$650.00
<b>Ad Prices: (B&amp;W unless noted)</b>	Business Card	\$ 50.00
¼ Page	\$75.00	Full Page \$150.00
½ Page	\$100.00	Back & Inside Color Covers \$250.00

Note: Non-exhibitors may purchase ½ & full page ads at 2 x price.

CKC-AIA Association \_\_\_\_\_ CSI- Louisville Chapter \_\_\_\_\_

(Indicate if member of both Associations, however, only one Association discount is allowed)

**FAST CONVENIENT REGISTER ON-LINE AT [www.aiacsitradeair.org](http://www.aiacsitradeair.org)**

Exhibiting Company \_\_\_\_\_

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(This information is included in the program booklet that is distributed to attendees at the 2013 show)

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**Indicate Top 3 Preferences by Booth #** \_\_\_\_\_ **\$ 650.00 each**

(Layout of available booths can be viewed at [www.aiacsitradeair.org](http://www.aiacsitradeair.org))

Ad Space: Bus. Card ( ) ¼ page ( ) ½ page ( ) Full page ( ) Cover ( ) \$ \_\_\_\_\_

My Company will provide a door prize for Trade Fair (\$25. Minimum Value) \$ \_\_\_\_\_

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OR

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Less Early Bird Discount (\$50.00 discount through July 15<sup>th</sup>) \$(\_\_\_\_\_)

Balance \$ \_\_\_\_\_

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E-mail Address for billing contact: \_\_\_\_\_

**NOTICE – Booths sold and booth selection on first come first serve basis. Choose Register On-Line option of pay by credit card or mail in check at [www.aiacsitradeair.org](http://www.aiacsitradeair.org). Balance is due in full prior to January 31, 2013. Program Guide ad space due January 21, 2013 – Note: \$100.00 charge for booth cancellation- no refund 30 days prior to show date.**

**AIA/CSI Trade Fair 2013**

**c/o Patricia A. Sloan - P.O. Box 26 - Harned, KY 40144-0026**

**Phone/Fax (270) 257-0022 Mobile: (502) 550-5157 Email: [psloan43@bellsouth.net](mailto:psloan43@bellsouth.net)**



## Louisville CSI Board Meeting - Minutes

### MEETING INFORMATION

**Date:** 01/08/13

**Time:** 5:30 PM

**Location:** Builders Exchange

### BOARD MEMBERS, ATTENDING

- |                               |                                    |
|-------------------------------|------------------------------------|
| • President: Randy Reifsnider | • Jr Director Mark Lods            |
| • Secretary Brent Guiliani    | • Past President Amanda Schoonover |
| • Sr. Director Rich Hampton   | • Treasurer John Kelly             |

Committee Chairs, Attending

Trade Fair Sarah Easton

- Publications Dale Curth

### AGENDA

1. Announcements:
  - a. None
2. Previous Meeting Minutes: Submitted by Brent Guiliani
  - a. John Kelly moved to approve minutes as submitted.
    - i. Brent Guiliani seconded motion.
    - ii. Motion Passed.
3. Reports:
  - a. President:
    - i. none
  - b. Treasurer's Report:
    - i. John reported that we currently have \$21,772.95 in the CSI Account & \$22,313.11 in the Trade Fair Account.
    - ii. John is currently working with CPA to process taxes.
    - iii. John noted that the Star Chapter expense was \$2000.
  - c. Exec Director's Report:
    - i. Pat Sloan reported (via email) that we have some new members, and some members that did not renew.
      1. Dale Curth stated that he does not delete non-renewals off email newsletter roster. He only deletes if they indicate no interest.
      2. Amanda Schoonover volunteered to contact non-renewals.
    - ii. Pat reported that the target date for Star Chapter is mid-January.
  - d. Planning on using the Star Chapter for our 2015 Trade Show Committee Reports:
    - i. Trade Fair will be held on 02/26/13.
      1. Maria Koetter & Michael Speaks have been asked to speak.
      2. 62 booths have been sold.
      3. One Platinum Sponsor, and many Silver Sponsors.
    - ii. Publications: February deadline is 03/04/13.

4. Old Business
  - a. Credit Card Policy –
    - i. Mark Lods motioned: To discontinue the use of the debit cards, and change immediately to credit cards.
      1. Brent Guiliani seconded motion.
      2. Motion Passed
    - ii. John Kelly motioned: To modify the language in the by-laws in include “Credit/Debit Cards.”
      1. Rich Hampton seconded motion
      2. Motion Passed.
  - b. StarChapter: Amanda reported that the website is up and running
    - i. There is a goal to have the database completed by 02/01/13.
5. New Business
  - a. Sponsorships
    - i. Amanda motioned: To change the name of “Table Top Sponsorship” to “Program Sponsorship.”
      1. Dale Curth seconded motion.
      2. Motion Passed.
  - b. Next year’s slate of Officers
    - i. Officer positions need to be filled. Encourage members to join.
  - c. ACE Scholarship Mentoring Program
    - i. John Kelly encouraged us to consider offering another scholarship this year, as we did last year. There is money in the budget for this scholarship.
      1. No motion necessary, we will discuss further as the year progresses.
6. Additions to Agenda
  - i. None
7. Calendar Items
  - a. National Convention: Sept. 25-27, 2013
  - b. Next Regular Meeting: 02/14/13
  - c. Next Board Meeting: 02/12/13
  - d. Trade Fair: 02/26/13
8. Adjournment
  - a. John Kelly moved to adjourn the board meeting
    - i. Mark Lods seconded motion.
    - ii. Motion Passed.
    - iii. Meeting adjourned at 6:57 PM.

#### **NEXT MEETING**

1. Date: 02/12/13
2. Time: 7 AM
3. Location: The Café – 712 Brent Street, Louisville, KY

#### **OTHER NOTES OR INFORMATION**

## OFFICERS

### PRESIDENT

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[rreifsnider@conspectusinc.com](mailto:rreifsnider@conspectusinc.com)

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And

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## CALENDAR

### February

12<sup>th</sup> CSI Board Meeting  
14<sup>th</sup> CSI Chapter Meeting  
26<sup>th</sup> Trade Fair

### MARCH

14<sup>th</sup> CSI Chapter Meeting